



livingsocial.

baking in security

sweet, secure, cupcakes

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matt ahrens

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introductions

- ken johnson - @cktricky
 - ginger ninja
 - not a hugger
 - shot a shark in the frickin' face....kidding
- matt ahrens - @matt_ahrens
 - background in IR/DF
 - breaking or building a security program
 - loves craft beer and coffee that resembles tar

expectations

- *What* this talk is about
 - Survival Guide?
 - Our experience thus far
- *What* it isn't...
 - We figured it out!!! <~ FALSE

LivingSocial today: daily deals & more



Daily Deals

daily offers encouraging local discovery by connecting consumers to handpicked merchants at significant savings



Families

valuable kid-and-parent-approved offers that help families get out and play together



Adventures

uniquely packaged activities encouraging members to meet new people and try something different



Escapes

distinctive travel experiences crafted to inspire easy exploration of destinations across the street and around the world



Instant

real-time promotions or online ordering when you want great food right here, right now



Gourmet

high-end culinary experiences available exclusively to select members

by the numbers

- Live in more than **647 markets** around the world
- More than **60 million members** worldwide, **25 countries** on **6 continents**
- **63 million vouchers** sold to date
- Diverse offerings include daily deals, escapes, families, adventures, instant, gourmet
- Over **4,900 employees** worldwide

a growing family



in the beginning....



where to start



psychology



who to hire



who to hire



apprenticeship



engineer focused



감사합니다 Natick
Grazie Danke Ευχαριστίες Dalu
Thank You Köszönöm
Спасибо Dank Gracias
谢谢 Merci Seé
ありがとう

Obrigado

find the fail



alignment



changes



changes



manage communications



time management



professional firefighters



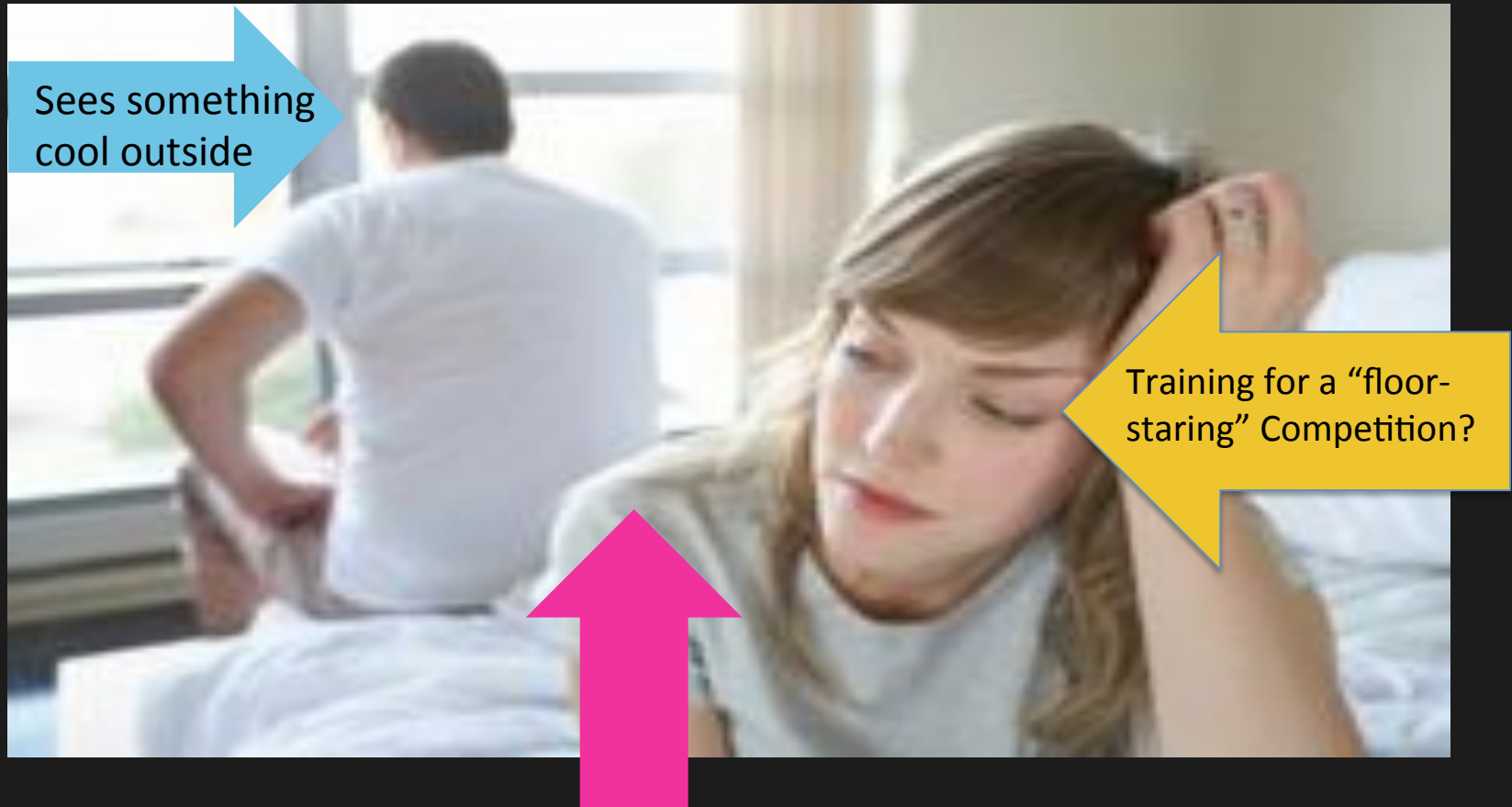
work/life balance





communication

communication



Not. Role. Models.



tools

tools



tools





friendly advice

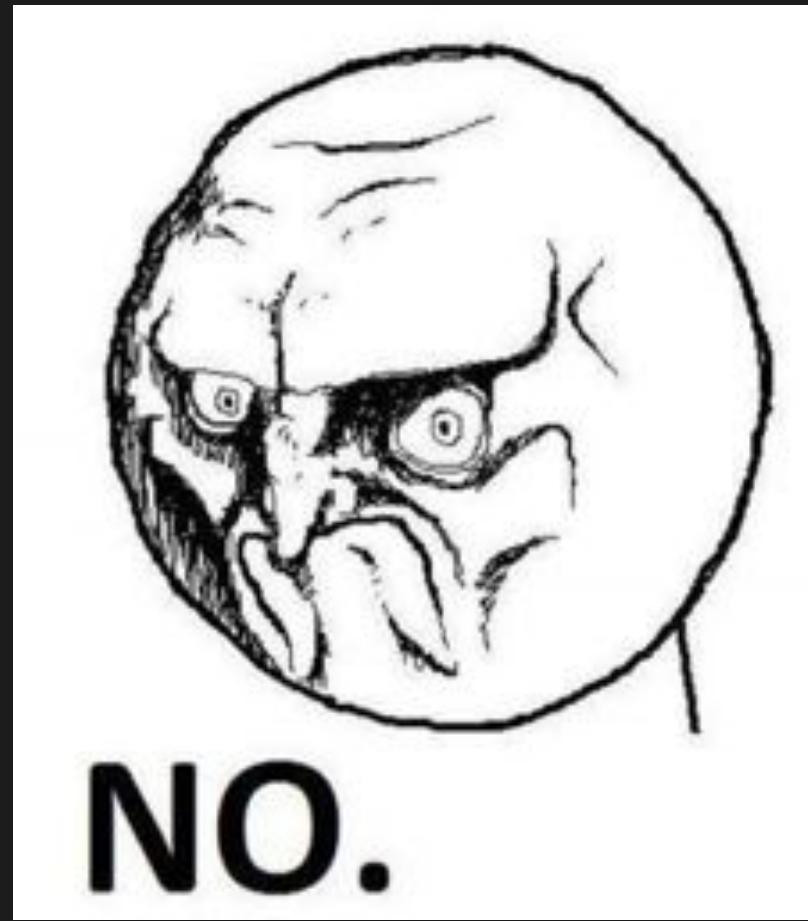
friendly advice



Do NOT call someone's baby ugly

...don't just say no

Have a SOLUTION



compliance is tangible





fail fast

know when to quit, don't be afraid

- Failed tests are better than none at all
- Realize a failed test quickly
- Don't push it to the brink





incidents

incidents



incidents



incidents



Define what constitutes "AppSec"



key wins

key wins

- Developer security tools
- Strong “Political Security”
- Super smart engineering team



key wins

- great security team
- Ninja “Ops” Team
- Everyone is HUNGRY to win





prove it

prove it





wishlist

wishlist





Questions?



Thank you, Stay Hungry!