

# OWASP

## NYC CONFERENCE

# 2008





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### INTRODUCTION

## OWASP - Sponsorship Options NYC 2008

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The **OWASP Conferences & Training** are the premier events worldwide for IT and application and software security **technologists** including CSOs, CISOs, CTOs, CIOs, DSOs, security architects, developers, network admins, application admins, MIS directors, homeland defense chiefs, and integrators.

These important influencers **drive buying decisions** for security purchases. OWASP provides sponsors with **exclusive access** to its audiences.

OWASP has established strategic relationships with most major media groups worldwide focused on IT security—print publications, newsletters, portals, consultants, associations and user groups. Your valuable message—and **leadership positioning**—reaches millions of prospects before you even arrive at OWASP events. OWASP's mission is supported by a handful of security product vendors and security organizations who share our **total customer immersion** approach to building relationships within the IT, application and software security communities. This approach should be part of your overall marketing mix.

Don't be left in the cold! Sponsorships are extremely limited will fill up very rapidly. All proceeds from sponsorship support the mission of the OWASP Foundation (501c3 Not-For-Profit). Supporting these events drives the funding for research grants, tools and documents, local chapters and more.

This will be the largest OWASP Event on record. Contact me today about sponsorship of the OWASP Conference & Training events series in NYC for 2008 or visit [www.owasp.org](http://www.owasp.org) for more information.

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### SPONSORSHIP & TRAINING INFORMATION

## Membership Advantages

- ❖ Your Company's Logo on OWASP Home Page
- ❖ Recognition for supporting an OWASP Project
- ❖ Every member of your Company can take advantage of OWASP Discounts
- ❖ Being a supporting member helps drive business to your company
- ❖ Use of OWASP materials and methodologies in your product

| Category                                  | Description   | Annual Fee  |
|---|---|---|
| <b>Individual Members</b>                 | Individuals who support OWASP's mission and would like to provide financial support to our efforts.   | <b>\$100 USD</b>  |
| <b>Educational and Non-Profit Members</b> | Accredited educational institutions and government-approved non-profit organizations that would like to use OWASP materials in their courses, research, or other educational purposes.  | <b>\$250 USD</b>  |
| <b>End-User Organization Members</b>      | End-user organizations that use OWASP Materials within their organization. Organizations with 100 or more employees are considered large.   | <b>Small (&lt;100) - \$2,000 USD</b><br><b>Large (100+) - \$7,000 USD</b> |
| <b>Consulting Organization Members</b>    | Organizations with employees that provide information security consulting, training, or auditing services and use OWASP Materials in their services or marketing. Organizations with 10 or more consultants are considered large. | <b>Small (&lt;10) - \$3,000 USD</b><br><b>Large (10+) - \$8,000 USD</b>   |
| <b>Vendor Organization Members</b>        | Software vendors that market security products or other software and use OWASP Materials in their products or marketing.  | <b>\$9,000 USD</b>  |



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### SPONSORSHIP & TRAINING INFORMATION

#### Diamond Sponsor (1 Position Available) \$17,500.00

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- ❖ “Active” Corporate Sponsor discount of \$5,000
- ❖ Featured placement of company logo on all direct mail pieces, conference proceedings, advertisements
- ❖ One Conference Room named after your company  
(Banner outside conference room and 1 Podium Banner)
- ❖ Co-Branding of Conference Tickets
- ❖ Featured placement of company logo on all distributed conference T-Shirts
- ❖ Sponsor of opening day breakfast, including banners above breakfast area
- ❖ Co-Branded conference messenger bags for all conference attendees
- ❖ Company description in a featured position included in pre-show brochure
- ❖ Your Company’s literature placed in every messenger bag
- ❖ Your Company’s Ad Banner placed on top of the Conference Homepage
- ❖ Your Company’s Banner placed above registration area and one other high traffic area
- ❖ 10 Passport tickets provided for people within your organization or VIP Customers  
(\$3000 value)
- ❖ 1 Training passport (\$1500 value)
- ❖ Featured display space - first choice among sponsors - including draped tables, electrical power, and chairs
- ❖ One page description of company in the conference proceedings, including photos of senior management or featured product



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### SPONSORSHIP & TRAINING INFORMATION

#### Platinum Sponsor (2 Positions Available)      \$11,500.00

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- ❖ “Active” Corporate Sponsor discount of \$4,000
- ❖ Featured placement of company logo on all direct mail pieces, conference proceedings, advertisements
- ❖ One Conference Room named after your company  
(Banner outside conference room and 1 Podium Banner)
- ❖ Logo Placement on Conference Tickets
- ❖ Sponsor of second day breakfast, including banners above breakfast area
- ❖ Company description in a featured position included in pre-show brochure
- ❖ Your Company’s literature placed in every messenger bag
- ❖ Your Company’s Ad Logo placed above Speaker Schedule of the Conference Homepage
- ❖ Your Company’s Banner placed in one high traffic area & above speaking schedule of one conference room
- ❖ 5 Passport tickets provided for people within your organization or VIP Customers (\$1,500 value)
- ❖ 1 Training passport (\$1500 value)
- ❖ Featured display space - second choice among sponsors - including draped tables, electrical power, and chairs
- ❖ Half page description of company in the conference proceedings, including photos of senior management or featured product



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### SPONSORSHIP & TRAINING INFORMATION

#### Gold Sponsor

\$7,500.00

- ❖ “Active” Corporate Sponsor discount of \$3,000
- ❖ Featured placement of company logo on all direct mail pieces, conference proceedings, advertisements
- ❖ Company description in a featured position included in pre-show brochure
- ❖ Your Company’s literature placed in every messenger bag
- ❖ Your Company’s Banner placed in one high traffic area
- ❖ 2 Passport tickets provided for people within your organization or VIP Customers (\$600 Value)
- ❖ 1 Training passport (\$1500 value)
- ❖ Featured display space - including draped tables, electrical power, and chairs
- ❖ 1/3 page description of company in the conference proceedings



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### SPONSORSHIP & TRAINING INFORMATION

#### Silver Sponsor

\$5,000.00

- ❖ “Active” Corporate Sponsor discount of \$2000
- ❖ Placement of company logo on all direct mail pieces, conference proceedings, advertisements
- ❖ Company description included in pre-show brochure
- ❖ Your Company’s literature placed in every messenger bag
- ❖ 1 Passport Ticket to the event (\$300 value)
- ❖ Featured display space - including draped tables, electrical power, and chairs
- ❖ 1/4 page description of company in the conference proceedings



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#### OWASP Party Sponsor \$5,000.00

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- ❖ To be hosted at Two Thirty Fifth, Mansion NYC or Webster Hall on Tuesday October 7<sup>th</sup> @ 9PM
- ❖ Party Tickets Co-Branded with OWASP, Diamond Sponsor, & Party Sponsor

#### Breakfast Sponsor (1-Day) \$2,500.00

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- ❖ Exclusive host of Breakfast Service in morning of Day 1 or Day 2 for 1,000 delegates. Includes acknowledgment with logo on OWASP Conference web page; signage; literature distribution on special sponsors table.

#### Lunch Sponsor (1-Day) \$4,000.00

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- ❖ Exclusive host of Lunch Service in afternoon of Day 1 or Day 2 for 1,000 delegates. Includes acknowledgment with logo on OWASP Conference web page; signage; literature distribution on special sponsors table.

#### Coffee Break Sponsor (1- Day) \$1,500.00

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- ❖ Exclusive host of full coffee service in mid-afternoon of Day 1 or Day 2 for 1,000 delegates. Includes acknowledgment with logo on OWASP Conference web page; signage; literature distribution on special sponsors table.



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#### Badge Lanyard Sponsor

\$2,000.00

- ❖ Provides the license to provide badge lanyards for all attendees, co-branded and produced to OWASP specifications. Includes acknowledgment in conference guide and on OWASP website; literature distribution on special sponsors table.

#### Notepad Sponsor

\$2,000.00

- ❖ Provides the license to provide letter sized notepads for all attendees, co-branded and produced to OWASP specifications. Includes acknowledgment in conference guide and on OWASP website; literature distribution on special sponsors table.

#### Pen Sponsor

\$2,000.00

- ❖ Provides the license to provide quality ballpoint pens for all attendees, co-branded and produced to OWASP specifications. Includes acknowledgment in conference guide and on OWASP website; literature distribution on special sponsors table.

#### 1 Page Article

\$550.00

- ❖ For organization that would like to help support OWASP, and would like the opportunity to promote their organization or featured product, OWASP is offering a 1 Page Article space in the conference guide.



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## Training Information

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- ❖ Training Institute should provide class syllabus to be considered
- ❖ Proceeds will be split 80/20 (OWASP/Vendor) for the training class. 80% for OWASP goes towards
  - Classroom Rental and Electricity
  - OWASP Grants for Research Projects
- ❖ Classroom has a maximum capacity of 30 people, minimum of 12 people signed up before class is considered operational.
- ❖ 2 Day Class \$1300 / 1 Day Class \$650, potential \$7800 profit for Training Institute
- ❖ Co-Brand Training Materials with a partner to increase your profitability
- ❖ 2 Day Class and Conference Pass \$1500
- ❖ Trainer is to provide training materials
- ❖ Students are to bring their own laptops
- ❖ Classes are to be focused around Application Security (*Source Code Analysis, Secure Coding, Application Penetration Testing, Application Forensics, Client Server Application Testing, Security Project Management, etc.*)
- ❖ Training Institute should provide a list of items/software needed for class a minimum of 60 Days prior to class