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01/04/10

Accrual Basis

OWASP Foundation
Profit & Loss
January through December 2009

	Jan - Dec 09
Ordinary Income/Expense	
Income	
Advertising Revenue	7,970.29
Conference Income 2008	
New York 2008 Conference	
Sponsorship	12,722.94
Training	-1,180.00
Total New York 2008 Conference	<u>11,542.94</u>
Total Conference Income 2008	11,542.94
Conference Income 2009	
Australia- 2009 Conference	
Conference	14,964.78
Sponsorship	17,000.00
Training	9,921.20
Total Australia- 2009 Conference	<u>41,885.98</u>
BeNeLux OWASP Day	
Sponsorship	3,000.00
Total BeNeLux OWASP Day	<u>3,000.00</u>
DC 2009 Conference	
Conference	82,256.35
Sponsorship	89,422.73
Swag	1,212.00
Training	78,418.15
Total DC 2009 Conference	<u>251,309.23</u>
IBWAS 2009	
Conference	4,208.59
Sponsorship	3,172.29
Total IBWAS 2009	<u>7,380.88</u>
Ireland - 2009 Conference	
Conference	11,999.38
Sponsorship	11,540.26
Training	7,425.22
Total Ireland - 2009 Conference	<u>30,964.86</u>
MSP	
Sponsorship	2,835.25
Total MSP	<u>2,835.25</u>
OWASP-Italy Day 2009	
Conference	1,961.71
Sponsorship	13,420.69
Total OWASP-Italy Day 2009	<u>15,382.40</u>
Poland-2009 Conference	
Conference	35,322.95
Dinner	3,906.80
Sponsorship	7,823.28
Training	40,419.60
Poland-2009 Conference - Other	562.95
Total Poland-2009 Conference	<u>88,035.58</u>
SnoFroc 2009 Conference	<u>11,422.79</u>
Total Conference Income 2009	<u>452,216.97</u>
Conference Income 2010	
AppSec Research 2010	
Sponsorship	10,000.00
Total AppSec Research 2010	<u>10,000.00</u>

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Sweden 2010 Conference	
Sponsorship	10,000.00
Total Sweden 2010 Conference	<u>10,000.00</u>
Total Conference Income 2010	20,000.00
Donation	2,834.77
Membership Income	149,132.18
Reimbursed Expenses	66.92
Total Income	<u>643,764.07</u>
Expense	
Bank Service Charges	
Credit Card Fees	1,647.47
Paypal Fees	273.39
Bank Service Charges - Other	<u>544.60</u>
Total Bank Service Charges	2,465.46
Conferences 2008	
Australia-2008 Conference	0.00
ESAPI Summit - 2008	1,478.34
New York Conference	-1,753.58
Portugal Summit 2008	<u>-3,320.63</u>
Total Conferences 2008	-3,595.87
Conferences 2009	
Australia 2009 Conference	67,079.99
BeNeLux 2009 Conference	6,549.54
Brazil 2009 Conference	190.00
DC 2009 Conference	217,852.25
Germany 2009 Conference	857.00
IBWAS 2009 Conference	10,310.02
Ireland 2009 Conference	12,271.28
MSP 2009 Conference	880.93
OWASP-Italy Day IV	1,299.64
Poland 2009 Conference	62,089.24
RSA Conferences	574.50
SnoFroc 2009 Conf	10,813.15
Summit 2009	<u>19,048.11</u>
Total Conferences 2009	409,815.65
Educational Events	
DHS Day	<u>941.94</u>
Total Educational Events	941.94
Employee Benefits	8,446.60
ESAPI Support	15,836.26
Extra Conference Supplies	26,782.34
Individual Member Kits	7,321.88
Internet Expenses	21,861.46
ISWG Support	8,362.50
Marketing and Communications	2,790.00
Miscellaneous	496.68
Office Supplies	15.02
Organization costs	998.00
OWASP Insurance	
Business Owners	1,948.52
Liability Insurance	2,200.00
Workers Compensation	<u>655.48</u>
Total OWASP Insurance	4,804.00

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Accrual Basis

**OWASP Foundation
Profit & Loss
January through December 2009**

	Jan - Dec 09
Payroll Expenses	
Employee Vacation	157.52
Intern Salary	0.00
Payroll - Salary	80,442.00
Payroll Fees	14.80
Payroll Taxes	6,321.24
Payroll Expenses - Other	1,424.10
Total Payroll Expenses	88,359.66
Phone Expenses	4,055.12
Postage and Delivery	15,105.18
Professional Fees	
Accounting	3,774.43
Program Services	36,291.72
Professional Fees - Other	3,262.00
Total Professional Fees	43,328.15
Reconciliation Discrepancies	0.02
Rent	4,500.00
Season of Code	
2008 Summer of Code	35,937.50
2009 Summer of Code	1,879.97
Total Season of Code	37,817.47
Support, Accounting and Sys Adm	6,843.00
Travel & Ent	
OWASP on the Move	7,678.01
Travel	642.27
Total Travel & Ent	8,320.28
Total Expense	715,670.80
Net Ordinary Income	-71,906.73
Other Income/Expense	
Other Income	
Interest Income	961.24
Total Other Income	961.24
Net Other Income	961.24
Net Income	<u><u>-70,945.49</u></u>