

OWASP Foundation

Profit & Loss

January through October 2010

	Jan - Oct 10
Ordinary Income/Expense	
Income	
Advertising Revenue	106.60
Conference Income 2009	
DC 2009 Conference	
Training	-6,075.00
Total DC 2009 Conference	-6,075.00
IBWAS 2009	
Conference	0.00
Total IBWAS 2009	0.00
OWASP-Italy Day 2009	
Sponsorship	916.54
Total OWASP-Italy Day 2009	916.54
Poland-2009 Conference	
Sponsorship	233.03
Total Poland-2009 Conference	233.03
Total Conference Income 2009	-4,925.43
Conference Income 2010	
AppSec US 2010	
Conference	52,382.88
Sponsorship	99,602.50
Training	44,738.41
Total AppSec US 2010	196,723.79
Austin 2010	
Conference	6,953.71
Drink Tickets	250.00
Sponsorship	18,349.82
Total Austin 2010	25,553.53
BASC 2010	
Sponsorship	4,487.18
Total BASC 2010	4,487.18
DC 2010	
Conference	53,343.92
Sponsorship	67,540.18
Training	46,622.73
Total DC 2010	167,506.83
FROC 2010	
Sponsorship	9,792.29
Total FROC 2010	9,792.29
IBWAS 2010	
Sponsorship	3,635.75
Total IBWAS 2010	3,635.75
Ireland 2010 Conference	
Conference	13,163.41
Sponsorship	7,256.81
Training	5,717.12
Total Ireland 2010 Conference	26,137.34
KartCon 2010	
Sponsorship	4,366.80
Total KartCon 2010	4,366.80
Mexico Day 2010	
Sponsorship	1,840.00
Total Mexico Day 2010	1,840.00

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MSP 2010	
Conference	3,452.58
Sponsorship	2,470.40
Total MSP 2010	5,922.98
New Zealand Day	3,016.10
Sweden 2010 Conference	
Conference	95,988.99
Dinner	3,592.09
Sponsorship	49,084.00
Training	46,805.88
Total Sweden 2010 Conference	195,470.96
Total Conference Income 2010	644,453.55
Donation	1,990.81
Membership Income	159,540.89
Total Income	801,166.42
Expense	
Bank Service Charges	
Credit Card Fees	1,418.82
Bank Service Charges - Other	693.98
Total Bank Service Charges	2,112.80
Board Members Expenses	
Dinis Cruz	1,609.38
Eoin Keary	958.82
Matt Tesaro	1,065.05
Total Board Members Expenses	3,633.25
Chapter Support	934.46
Committee Support	1,223.70
Conferences 2009	
BeNeLux 2009 Conference	-502.34
DC 2009 Conference	0.00
IBWAS 2009 Conference	0.00
Total Conferences 2009	-502.34
Conferences 2010	
Argentina Day 2010	197.00
Austin 2010 Conf	9,223.32
BASC 2010	400.00
China 2010	1,777.47
DC 2010 Conference	26,792.00
FroC 2010 Conference	9,237.13
Germany 2010	3,308.88
Ireland 2010 Conf	10,505.22
KartCon 2010	3,926.65
Mexico Day 2010	604.08
MSP 2010	2,374.85
NZ Day 2010	2,985.56
Rochester Security Summit 2010	305.47
SoCal 2010 Conference	91,133.13
Sweden 2010 Conference	116,466.36
Total Conferences 2010	279,237.12
Employee Benefits	7,076.40
Extra Conference Supplies	3,041.05
Individual Member Kits	2,844.89
Internet Expenses	13,777.95
Marketing and Communications	600.00
Miscellaneous	366.58
Office Supplies	406.82

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Accrual Basis

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	<u>Jan - Oct 10</u>
OWASP Insurance	
Business Owners	2,472.00
Liability Insurance	3,300.00
Workers Compensation	358.00
Total OWASP Insurance	<u>6,130.00</u>
Payroll Expenses	
Employee Vacation	415.55
Payroll - Salary	66,173.25
Payroll Taxes	5,629.74
Payroll Expenses - Other	865.09
Total Payroll Expenses	<u>73,083.63</u>
Phone Expenses	3,165.48
Postage and Delivery	13,687.62
Professional Fees	
Accounting	4,020.94
Program Services	30,271.97
Total Professional Fees	<u>34,292.91</u>
Rent	8,100.00
Travel & Ent	
OWASP on the Move	3,130.24
Travel	544.75
Total Travel & Ent	<u>3,674.99</u>
Total Expense	<u>456,887.31</u>
Net Ordinary Income	344,279.11
Other Income/Expense	
Other Income	
Interest Income	235.40
Total Other Income	<u>235.40</u>
Net Other Income	<u>235.40</u>
Net Income	<u><u>344,514.51</u></u>